Wellington MANAGEMENT, INC. 1625 Energy Park Drive Suite 100 St. Paul, MN 55108 www.WellingtonMgt.com

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Contact: Gail D. Shore 952.925.6102 Shore to Shore Communications, Inc. <u>gshore@winternet.com</u>

Wellington Management becomes EnergyPrint's first major management company for new energy benchmarking project

ST. PAUL, Minn. (October 2009) – Wellington Management, Inc. (<u>www.WellingtonMgt.com</u>), has signed an agreement with Minneapolis-based EnergyPrint^{SM.} for energy data management services for 45 percent of its commercial building portfolio. Wellington, which owns and manages a \$375 million portfolio of 88 commercial properties in the Twin Cities, is the first large Twin Cities commercial property management company to select Energy Print to provide such energy benchmarking services.

EnergyPrint will be responsible for gathering data and reporting on energy consumption, cost trends and carbon impact for approximately 40 of Wellington's commercial buildings. Energy Print's unique proprietary on-line data management system will provide real-time information for Wellington's property managers and engineers. This effort is a major part of Wellington's "green initiative," a program whose goal is a 25 percent reduction in overall portfolio energy utilization. As part of the agreement, Wellington will also participate in an advisory capacity in the continuing development of EnergyPrint's energy management software application.

EnergyPrint offers new energy benchmarking data analysis that empowers companies to manage energy consumption, reduce costs and lower their carbon footprint. EnergyPrint's energy management software measures energy in buildings in order to prepare managers to make informed decisions and to change current and future energy consumption trends.

"We have been part of EnergyPrint's beta testing for months and are convinced that its new type of benchmarking will help us better understand and analyze comprehensive energy data from the buildings we manage," said Connie Kasella, Wellington's vice president of property management. "Knowing exactly how our buildings are performing from an energy perspective on a 24/7 basis, will provide us with a much better idea of how to make cost effective investments in energy conservation projects. If you cannot measure what you are doing, it is hard to accomplish your goal."

Wellington's nearly four million-square-foot portfolio of office buildings, shopping centers and industrial buildings provide space for over 625 tenants in 19 different urban and suburban communities. Some of its notable properties include North Oaks Village Center, Hi-Lake Shopping Center (Minneapolis), Woodbury City Centre, Minnesota Office Plaza (Roseville) and Snelling Office Plaza and Emerald Gardens Condominiums (St. Paul).

EnergyPrint believes the opportunity for corporations to save money on energy consumption and to control costs for the future is huge. At its inception, company founders said they are so confident in the demand and effectiveness of its energy management software and methodologies, they anticipate serving up to 2,000 buildings by the end of 2009. This accomplishment would immediately catapult EnergyPrint to become one of the top energy benchmarking services in the United States.

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According to the 2006 Annual Energy Review, there are nearly five million commercial buildings which accrue energy costs of approximately \$35,500 per building. About half of all commercial buildings are owner-occupied or single tenant, meaning that the primary tenant occupies the property and directly pays the utilities for the property. Between 70-80 percent of the energy consumed in buildings is used by the heating, cooling, ventilating and lighting systems. Projections by the Energy Information Administration (EIA) expect energy consumption to increase another 50 percent by 2030.

Wellington Management is the first of EnergyPrint's (<u>www.EnergyPrint.com</u>) several customers expected to sign contracts in October. "These early adopters of our online energy management solution represent sales valued at more than \$120,000 and represent more than 10 percent of our 2009 goal," said Priscilla Koeckeritz, EnergyPrint's president and COO.

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